

Pitch deck

Nordic Innovation Forum - Nordcham Philippines
20 March 2019



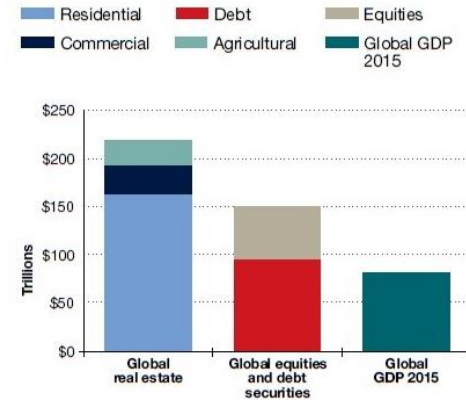
Largest asset class in the world?

FIG. 1 Global asset universe

Asset*	Investable (trillions)	Non-investable (trillions)	All (trillions)
ALL REAL ESTATE	\$81	\$136	\$217
RESIDENTIAL	\$54	\$108	\$162
HIGH QUALITY, GLOBAL, COMMERCIAL	\$19	\$10	\$29
AGRICULTURAL LAND	\$8	\$18	\$26
OTHER INVESTMENTS	-	-	\$155
EQUITIES	\$55	-	\$55
OUTSTANDING SECURITISED DEBT	\$94	-	\$94
ALL GOLD EVER MINED	-	-	\$6
GLOBAL MAINSTREAM ASSET UNIVERSE	-	-	\$372

*(values in US\$ trillions – rounded) Sources: Savills Research, Bank for International Settlements, Dow Jones Total Stock Market Index, Oxford Economics

FIG. 3 Global real estate universe in comparison



Sources: Savills Research, Bank for International Settlements, Dow Jones Total Stock Market Index, Oxford Economics

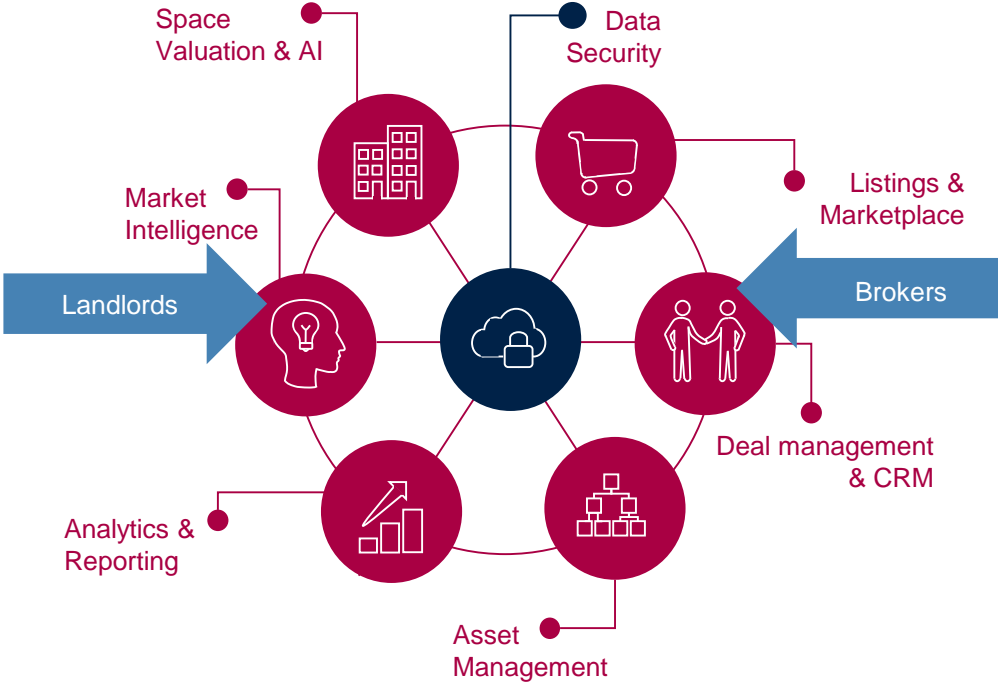
Evolution of Property Technologies



	Pre 1.0	PropTech 1.0	PropTech 2.0	PropTech 3.0
<i>Year started</i>	Mid 90's	1998	2010	2017
<i>Problem solved</i>	Enterprise problems	Low technical challenge	Medium technical challenge	High technical challenge
<i>Customer</i>	Enterprise focus	Consumer focus	SME focus	Institutional focus/top down
<i>Impact</i>	Business (internal)	Disruption (for print)	Disruption/Enabler	Enabler/Collaboration /Intelligence
<i>Type</i>	ERPs	Listings sites	Tech enabled brokerage services	Data, Platforms, Exchanges
<i>Drivers</i>	Corporations	Technologists	Disruptors/Domain experts	Domain experts/New technology
<i>Buzzword</i>	'On premise'	'Web Marketplaces and listing sites'	'Cloud and sharing economy'	'Big Data, AI and Blockchain'



Problem and Solution



An intelligent experience to leasing

2. Understand opportunity

1. Get notified

New notification alert - Lease renewal

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New notification alert - Lease renewal

Hey Isaac - Heads up! The lease renewal of the following tenant is coming up in 9 months:

- ABC Corporation, which is leasing 4,000 sq m on the 19 floor of Talox Tower One.
- Current passing net rent: S\$10.2 psf pm
- Your building passing net rent: S\$11.6 psf pm
- Market passing net rent: S\$11.4 psf pm

Our Talox AI suggests that in the current market you can renew them as follows:

- NER: S\$13.6 psf pm for a 5 years lease in 8 weeks
- NER: S\$14.2 psf pm for a 2 years lease in 5 weeks

Good luck with that!

Best,

Talox AI

The screenshot displays the Talox dashboard with a sidebar on the left containing navigation options like 'Analytics', 'Cash flows', 'Tenants', 'Locations', 'Deals', and 'Projects'. The main content area features a 'Deal details' section for OCBC, showing 'Deal type: Expansion', 'Deal status: Active', 'Requirement: 2,500 to 3,500 sq m', and 'Target move in: Sep 29, 2018'. Below this is an 'Options' table with columns for Building Name, Floors / Units, GLA, NLA, and Option Status. The 'Offer Activity' table at the bottom tracks offers with columns for Premises, Area (sq m), Offer status, Submitted by, Lease commencement, Term, and Monthly NER (USD / sq m (GLA)).

4. Take action

3. Predict lease rates

Key management team



Anton Nordberg
Co-Founder



Yves Luethi
Co-Founder



Tyler Staton
Co-Founder



Juha Suokas
Head, Technology



15 Years
in commercial real estate

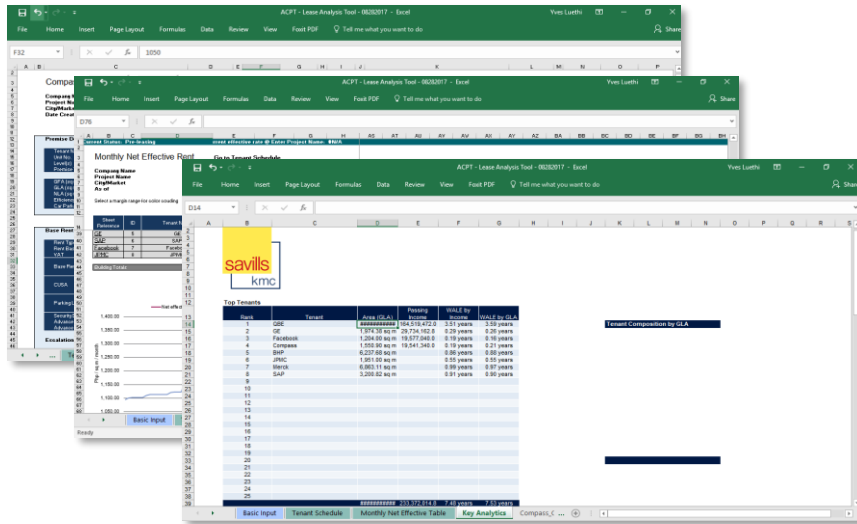
19 Years
in Southeast Asia

13 Years
of growing business lines



Today

Year ?????



Partners

Clients



Industry



Technology



Thank you

Areas you may can help

- 1. Introduction to customers**
- 2. Hiring a software engineer**
- 3. Angel funding round**

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